

Cabrillo College Foundation Administrative Salary Schedule  
 2016/17  
 (Annual/Monthly)  
 effective 7/1/16

| 2016-17                                |               |               |               |               |               |               |               |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Position                               | Step 1        | Step 2        | Step 3        | Step 4        | Step 5        | Step 6        | Step 7        |
| Executive Director                     | \$ 137,500.00 | \$ 143,837.00 | \$ 150,466.00 | \$ 157,400.00 | \$ 164,654.00 | \$ 172,242.00 | \$ 180,180.00 |
|  | \$ 11,458.33  | \$ 11,986.42  | \$ 12,538.83  | \$ 13,116.67  | \$ 13,721.17  | \$ 14,353.50  | \$ 15,015.00  |
| Associate Director                     | \$ 87,807.96  | \$ 92,198.35  | \$ 96,808.27  | \$ 101,648.69 | \$ 106,731.12 | \$ 112,067.68 | \$ 117,671.06 |
|  | \$ 7,317.33   | \$ 7,683.20   | \$ 8,067.36   | \$ 8,470.72   | \$ 8,894.26   | \$ 9,338.97   | \$ 9,805.92   |
| Accounting and Human Resources Manager | \$ 60,060.07  | \$ 63,063.07  | \$ 66,216.23  | \$ 69,527.04  | \$ 73,003.39  | \$ 76,653.56  | \$ 80,486.24  |
|  | \$ 5,005.01   | \$ 5,255.26   | \$ 5,518.02   | \$ 5,793.92   | \$ 6,083.62   | \$ 6,387.80   | \$ 6,707.19   |
| Development Officer II                 | \$ 56,235.83  | \$ 59,047.62  | \$ 62,000.00  | \$ 65,100.00  | \$ 68,355.00  | \$ 71,772.75  | \$ 75,361.39  |
| Operations & Communications Director   | \$ 4,686.32   | \$ 4,920.63   | \$ 5,166.67   | \$ 5,425.00   | \$ 5,696.25   | \$ 5,981.06   | \$ 6,280.12   |
| Development Officer I                  | \$ 51,050.11  | \$ 53,602.61  | \$ 56,282.74  | \$ 59,096.88  | \$ 62,051.72  | \$ 65,154.31  | \$ 68,412.03  |
|  | \$ 4,254.18   | \$ 4,466.88   | \$ 4,690.23   | \$ 4,924.74   | \$ 5,170.98   | \$ 5,429.53   | \$ 5,701.00   |

Revised 12/6/16

Executive Committee approved January 19, 2017

Cabrillo College Foundation  
 Clerical Salary Schedule  
 2016/17  
 (Monthly/Hourly)  
 effective 7/1/16

| 2016/17  |             |             |             |             |             |             |             |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Position   | Step 1      | Step 2      | Step 3      | Step 4      | Step 5      | Step 6      | Step 7      |
| Events Coordinator/Executive Assistant   | \$ 3,714.42 | \$ 3,900.14 | \$ 4,095.15 | \$ 4,299.91 | \$ 4,514.90 | \$ 4,740.65 | \$ 4,977.68 |
|  | \$ 21.60    | \$ 22.68    | \$ 23.81    | \$ 25.00    | \$ 26.25    | \$ 27.56    | \$ 28.94    |
| Annual Fund Coordinator  | \$ 3,370.45 | \$ 3,538.97 | \$ 3,715.92 | \$ 3,901.71 | \$ 4,096.80 | \$ 4,301.64 | \$ 4,516.72 |
|  | \$ 19.60    | \$ 20.58    | \$ 21.60    | \$ 22.68    | \$ 23.82    | \$ 25.01    | \$ 26.26    |
| Administrative Coordinator   | \$ 2,823.68 | \$ 2,964.86 | \$ 3,113.11 | \$ 3,268.76 | \$ 3,432.20 | \$ 3,603.81 | \$ 3,781.00 |
|  | \$ 16.42    | \$ 17.24    | \$ 18.10    | \$ 19.00    | \$ 19.95    | \$ 20.95    | \$ 22.00    |
| Accounting & Human Resources Specialist<br>CAP Coordinator/Advisor<br>Foundation Assistant | \$ 2,772.34 | \$ 2,910.96 | \$ 3,056.50 | \$ 3,209.33 | \$ 3,369.80 | \$ 3,538.29 | \$ 3,715.20 |
|  | \$ 16.12    | \$ 16.92    | \$ 17.77    | \$ 18.66    | \$ 19.59    | \$ 20.57    | \$ 21.60    |
| Accounting Assistant   | \$ 2,652.15 | \$ 2,784.76 | \$ 2,924.00 | \$ 3,070.20 | \$ 3,223.71 | \$ 3,384.90 | \$ 3,554.14 |
|  | \$ 15.42    | \$ 16.19    | \$ 17.00    | \$ 17.85    | \$ 18.74    | \$ 19.68    | \$ 20.66    |
| Annual Fund Clerk  | \$ 2,237.12 | \$ 2,348.98 | \$ 2,466.43 | \$ 2,589.75 | \$ 2,719.24 | \$ 2,855.20 | \$ 2,997.96 |
|  | \$ 13.01    | \$ 13.66    | \$ 14.34    | \$ 15.06    | \$ 15.81    | \$ 16.60    | \$ 17.43    |
| Annual Fund Callers<br>(Minimum Wage Seasonal Position)                                    | \$ 1,806.00 |             |             |             |             |             | \$ 1,806.00 |
|  | \$ 10.50    |             |             |             |             |             | \$ 10.50    |

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